# EPILEPSY FOUNDATION OF GREATER LOS ANGELES FINANCIAL STATEMENTS YEAR ENDED JUNE 30, 2022



# EPILEPSY FOUNDATION OF GREATER LOS ANGELES TABLE OF CONTENTS YEAR ENDED JUNE 30, 2022

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#### INDEPENDENT AUDITORS' REPORT

Board of Trustees Epilepsy Foundation of Greater Los Angeles Los Angeles, California

#### Report on the Audit of the Financial Statements Opinion

We have audited the accompanying financial statements of Epilepsy Foundation of Greater Los Angeles (the Organization), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the *Auditors'* Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion
  is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Pasadena, California January 11, 2023

# EPILEPSY FOUNDATION OF GREATER LOS ANGELES STATEMENT OF FINANCIAL POSITION JUNE 30, 2022

#### **ASSETS**

Cash and Cash Equivalents Accounts Receivable Pledges Receivable Prepaid Expenses and Other Assets Property and Equipment, Net of Accumulated Depreciation of \$1,425 Beneficial Interest in Charitable Perpetual Trust	\$	3,264,861 26,548 17,500 35,501 11,580 1,906,692
Total Assets	<u>\$</u>	5,262,682
LIABILITIES AND NET ASSETS		
LIABILITIES Accounts Payable and Accrued Expenses Grants Payable Total Liabilities  COMMITMENTS	\$	82,528 570,000 652,528
NET ASSETS Without Donor Restrictions With Donor Restrictions Total Net Assets	=	1,376,660 3,233,494 4,610,154
Total Liabilities and Net Assets	\$	5,262,682

#### EPILEPSY FOUNDATION OF GREATER LOS ANGELES STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2022

	 hout Donor estrictions		With Donor Restrictions		Total
REVENUES					
Contributions and Grants	\$ 386,747	\$	35,250	\$	421,997
Special Events:					
Contributions	272,639		425,750		698,389
Special Events Revenues	197,945		743,100		941,045
Less: Costs of Direct Benefits to Donor	(97,366)		(270, 235)		(367,601)
Less: Release of Restrictions	 150,000		(150,000)		<u>-</u> _
Net Special Events Revenues	523,218	'	748,615		1,271,833
Investment Loss, Net	94,629		(391,975)		(297,346)
Release of Restrictions	633,665		(633,665)		-
Total Revenues	1,638,259		(241,775)		1,396,484
EXPENSES					
Program Services	1,042,698		-		1,042,698
General and Administrative	114,601		-		114,601
Fundraising and Development	178,548		-		178,548
Total Expenses	1,335,847				1,335,847
CHANGE IN NET ASSETS	302,412		(241,775)		60,637
Net Assets - Beginning of Year	 1,074,248		3,475,269		4,549,517
NET ASSETS - END OF YEAR	\$ 1,376,660	\$	3,233,494	\$	4,610,154

#### EPILEPSY FOUNDATION OF GREATER LOS ANGELES STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2022

	Program Services							Supporting Services					Total							
		Care- Specialty Services		upportive Services		dvocacy and vareness	E	Public ducation	(	General		Subtotal	Administrative		Administrative		dministrative Fundraising			
Salaries	\$	13,701	\$	99,142	\$	77,337	\$	78,113	\$	8,973	\$	277,266	\$	74,437	\$	39,748	\$	391,451		
Employee Benefits and	•	-,	•	,	•	,	•	-,	•	-,-	·	,	•	, -	•	,	•	,		
Payroll Taxes		1,985		14,365		11,206		11,318		1,300		40,174		10,785		5,759		56,718		
Subtotal		15,686		113,507		88,543		89,431		10,273		317,440		85,222		45,507		448,169		
Donations and Grants Professional Fees and		516,700		6,204		-		150		2,025		525,079		-		-		525,079		
Contract Services		391		28,932		43,208		2,249		430		75,210		12,047		73,620		160,877		
Occupancy		2,181		15,786		12,314		12,437		1,829		44,547		11,852		6,329		62,728		
Equipment Rental and Purchases		131		948		739		747		86		2,651		712		380		3,743		
Insurance		168		1,219		951		960		110		3,408		3,119		489		7,016		
Printing, Postage, and Delivery		4		2,187		79		3,545		1,484		7,299		30		533		7,862		
Dues, Subscriptions, and Fees		123		1,872		6,187		725		25,283		34,190		689		1,304		36,183		
Supplies		32		2,185		183		989		1,663		5,052		385		131		5,568		
Travel, Training, and																				
Advisory Meetings		-		791		1,877		3,904		-		6,572		275		317		7,164		
Special Events Direct Costs		-		-		20,240		-		-		20,240		-		49,793		70,033		
Depreciation		50		361		282		284		33		1,010		270		145		1,425		
Subtotal		535,466	,	173,992		174,603		115,421		43,216		1,042,698		114,601		178,548		1,335,847		
Direct Benefit to Donor	_															367,601		367,601		
Total Expenses	\$	535,466	\$	173,992	\$	174,603	\$	115,421	\$	43,216	\$	1,042,698	\$	114,601	\$	546,149	\$	1,703,448		

#### EPILEPSY FOUNDATION OF GREATER LOS ANGELES STATEMENTS OF CASH FLOWS YEAR ENDED JUNE 30, 2022

CASH FLOWS FROM OPERATING ACTIVITIES	
Change in Net Assets	\$ 60,637
Adjustments to Reconcile Increase in Net Assets	
to Net Cash Provided by Operating Activities:	
Unrealized Loss on Beneficial Interest in Charitable Perpetual Trust	391,975
Depreciation	1,425
Changes in Assets and Liabilities:	
Accounts Receivable	22,260
Pledges Receivable	(10,000)
Prepaid Expenses and Other Assets	(6,659)
Accounts Payable and Accrued Expenses	24,044
Grants Payable	(83,000)
Net Cash Provided by Operating Activities	400,682
CASH FLOWS FROM INVESTING ACTIVITIES	
Capital Expenditures	(13,005)
NET CHANGE IN CASH AND CASH EQUIVALENTS	387,677
Cash and Cash Equivalents - Beginning of Year	 2,877,184
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 3,264,861

#### NOTE 1 ORGANIZATION

The Epilepsy Foundation of Greater Los Angeles (EFGLA) is a not-for-profit corporation located in Los Angeles, California. It is a 501(c)(3) charitable organization dedicated solely to serving about 160,000 people living with epilepsy in Los Angeles County and the surrounding counties of San Bernardino, and Ventura. EFGLA is affiliated with the Epilepsy Foundation of America (EFA) which is headquartered in Landover, Maryland. EFGLA has an affiliate agreement with EFA, which EFGLA will provide to EFA membership dues based on 3% of total revenues, as defined in the affiliate agreement, capped at \$25,000 annually.

The Epilepsy Foundation's nationwide mission is to lead the fight to overcome the challenges of living with epilepsy and to accelerate therapies to stop seizures, find cures and save lives. The EFGLA fulfills our mission locally, leading the fight to END EPILEPSY TOGETHER, to overcome challenges created by seizures focusing on specialty care, public education, and awareness and supportive care.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Presentation**

The financial statements of EFGLA have been prepared on the accrual basis of accounting to conform to generally accepted accounting principles in the United States of America (U.S. GAAP), as applicable to non-profit educational institutions. Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of EFGLA and changes therein have been classified and are reported as follows:

#### Net Assets Without Donor Restrictions

Net assets not subject to donor-imposed stipulations; donor-restricted contributions whose restrictions are met in the same reporting period; and net assets designated by the board of trustees for specific purposes.

#### Net Assets With Donor Restrictions

Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Revenue Recognition**

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Gains and losses on other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or by law.

#### **Contributions**

Contributions, including unconditional promises to give, are recognized as revenue in the period received and reported in their appropriate net asset group, subject to the existence or absence of donor-imposed stipulations. Contributions of assets other than cash are recorded at their estimated fair value. Conditional promises, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. During the year ended June 30, 2022, EFGLA did not receive any conditional contributions.

The net income from the Care and Cure Events are primarily restricted for Care and Cure Initiatives-donations and grants. Each year, at its discretion, the Board may allocate an approved amount to cover certain unrestricted expenditures of EFGLA.

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at fair value, which is measured as the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contributions revenue.

#### **Cash Equivalents**

Cash equivalents include cash in bank and money market mutual funds.

#### **Fair Value Measurements**

Financial Accounting Standards Board Accounting Standards Codification 820 Fair Value Measurements and Disclosures (FASB ASC 820) provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 – Quoted market prices are available in active market for identical assets or liabilities as of the reporting date.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Fair Value Measurements (Continued)**

Level 2 – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. A significant adjustment to a Level 2 input could result in the Level 2 measurement becoming a Level 3 measurement.

Level 3 – Pricing inputs are unobservable and shall be used to measure fair value to the extent that observable inputs are not available. The inputs into the determination of fair value are based upon the best information available and require significant management judgment or estimation.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

#### **Property and Equipment**

Property and equipment are stated at cost, if purchased, or, if donated, at their fair market value at the date of donation. EFGLA capitalizes property and equipment purchases of \$2,000 or more. Depreciation is computed on the straight-line method over the following useful lives:

Furniture and Equipment 5 Years Website 5 Years

#### **Credit Concentration**

EFGLA maintains its cash and investments with recognized financial institutions. The Federal Deposit Insurance Corporation (FDIC) insures cash amounts held in banks up to statutory limits. At time, such cash may be in excess of the FDIC insurance limit. The Organization has not experienced any losses in such accounts. The Securities Investor Protection Corporation's coverage does not protect against changes in the market value.

#### **Beneficial Interest in Charitable Perpetual Trust**

EFGLA is the beneficiary of the Garnier Trust, the assets of which are in the custody of Wells Fargo Bank, as trustee. Net gains and losses related to the beneficial interest are reported as changes in permanently restricted net assets and, in accordance with the trust agreement, as amended, the trustee distributes income of the trust to EFGLA, as defined. Beneficial interest in charitable perpetual trust is valued at the estimated fair value of the underlying investments.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Endowment – Return Objectives and Risk Parameters**

EFGLA has adopted an investment policy for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment. Endowment assets include donor-restricted funds (Bodenstein Endowment) that EFGLA must hold in perpetuity. Under EFGLA's policy, as approved by the Board of Trustees, the Endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk.

To satisfy its long-term rate-of-return objectives, EFGLA relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). EFGLA targets a diversified asset allocation that places a greater emphasis on income-based investments to achieve its long-term return objectives within prudent risk constraints.

#### **Endowment Spending Policy**

EFGLA has an endowment spending policy to limit spending annually so as to not exceed 5% of its endowment balance with the objective of 2% growth annually for current and future endowments. During the year ended June 30, 2022, there was no spending from the endowment.

#### **Functional Allocation of Expenses**

The costs of EFGLA's program services and support services have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited. These allocations are based upon management's evaluations of EFGLA's activities throughout the period.

#### **Income Taxes**

EFGLA is recognized as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code and is classified by the Internal Revenue Service as other than a private foundation. Qualifying contributions to EFGLA are tax deductible.

U.S. GAAP provide accounting and disclosure guidance about positions taken by an organization in its tax returns that might be uncertain. Management has considered its tax positions and believes all of the positions taken by EFGLA are more likely than not to be sustained upon examination.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the financial statements. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Subsequent Events**

Subsequent events have been evaluated through January 11, 2023, the date that these financial statements were available to be issued. There were no subsequent events that would require adjustment or disclosure in these financial statements.

#### NOTE 3 LIQUIDITY AND AVAILABILITY

At June 30, 2022, EFGLA has the following financial assets available to meet cash need for general expenditures within one year.

Cash and Cash Equivalents	\$ 3,264,861
Accounts Receivable	26,548
Pledges Receivable	 17,500
Subtotal	3,308,909
Less: Donor Restricted for Specific Purposes	 (1,326,802)
Total	\$ 1,982,107

#### NOTE 4 BENEFICIAL INTEREST IN CHARITABLE PERPETUAL TRUST

EFGLA has a 100% beneficial interest in a charitable perpetual trust (Garnier Trust), the assets of which are held in a bank and managed by a third-party trustee. The Garnier Trust is a Level 3 asset in the fair value hierarchy, as described in Note 2.

For the year ended June 30, 2022, EFGLA received distributions of \$90,115, which is included in the unrestricted investment income.

Investment income for the year ended June 30, 2022, is as follows:

Interest and Dividends	\$ 4,514
Distributions from Charitable Perpetual Trust	90,115
Unrealized Loss on Beneficial Interest	
in Charitable Perpetual Trust, Net	 (391,975)
Total Investment Loss	\$ (297,346)

The following table summarizes the activity for assets measured at fair value on a recurring basis using significant unobservable inputs for the year ended June 30, 2022:

Balance as of July 1, 2021	\$ 2,298,667
Change in Value	(391,975)
Balance as of June 30, 2022	\$ 1,906,692

#### NOTE 5 NET ASSETS WITH DONOR RESTRICTIONS

At June 30, 2022, net assets with donor restrictions are available for the following purposes:

Purpose Restricted:	
Care and Cure	\$ 951,171
Lizzie Saft Fund - Education/Training/Camp	294,330
Education-Digital Platform/Resources	15,301
Feldhorn Fund	15,000
Respite Care	10,000
Maintain in Perpetuity	
Bodenstein Endowment Fund (Income to Be Used	
for Education Purposes)	41,000
Garnier Trust (Income to Be Used for Any Program	
or Activity of EFGLA)	 1,906,692
Total	\$ 3,233,494
Bodenstein Endowment Fund (Income to Be Used for Education Purposes) Garnier Trust (Income to Be Used for Any Program or Activity of EFGLA)	\$ 1,906,692

Net assets were released from donor restrictions during the years by incurring expenses satisfying their restricted purposes or by the occurrence of other events specified by donors as follows:

Care and Cure	\$ 606,966
Lizzie Saft Fund - Education/Training/Camp	2,000
Education-Digital Platform/Resources	14,699
Feldhorn Fund	 10,000
Total Net Assets Released from Restriction	\$ 633,665

#### NOTE 6 EMPLOYEE BENEFIT PROGRAMS

EFGLA adopted a 403(b) defined contribution retirement plan (the Plan). Employer contributions is at EFGLA' discretion. During the year ended June 30, 2022, EFGLA did not make any employer contributions.

#### NOTE 7 DONATIONS AND GRANTS

From proceeds of the annual Care and Cure Benefit events, EFGLA supported Care and Cure initiatives. These initiatives include grants to support fellows, faculty and specialty programs at various hospitals and universities which provide pediatric epilepsy specialty care and conduct pediatric epilepsy research. EFGLA accrues liabilities for the grants upon signing of the grant agreement.

#### NOTE 7 DONATIONS AND GRANTS (CONTINUED)

Total grants and donations for the year ended June 30, 2022 are as follows:

	Number of Outstanding Active Balance on							
Hospital/University	Grants	Active Grants			Expense			
University of California - Los Angeles University of Michigan Children's Hospital of Los Angeles Total Grants	1 1 1 3	\$	320,000 250,000 - 570,000	\$	250,000 266,700 516,700			
Other Donations Total Grants and Donations				\$	8,379 525,079			

In February 2021, EFGLA signed a Statement of Intent with Children's Hospital of Los Angeles to fund the pediatric epilepsy genetics endowment fund program over a period of six years for total gift intent of \$1,600,000. The Statement of Intent expires annually on June 30 and EFGLA intends to execute a new Statement of Intent on an annual basis until such time as the entirety of the gift intent is fulfilled. However, if EFGLA does not renew, it has no further financial obligation. EFGLA's gift under this Statement of Intent was \$266,700 for the year ended June 30, 2022.

#### NOTE 8 LEASE COMMITMENTS

EFGLA has an operating lease agreement to rent an office space. Monthly rent on the lease was approximately \$6,400 expired October 2022. In October 2022, EFGLA entered into a second amendment to extend the lease for one year for \$3,500 per month.

